

Message Text

CONFIDENTIAL

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41

ACTION ARA-17

INFO OCT-01 ADP-00 PM-09 L-03 CIAE-00 DODE-00 INR-09

NSAE-00 PA-03 RSC-01 USIA-12 PRS-01 AID-20 EB-11

COME-00 TRSE-00 EUR-25 NSC-10 IGA-02 OPIC-12 RSR-01

OMB-01 STR-08 XMB-07 CEA-02 /155 W
----- 034301

R 261908 Z MAR 73

FM AMEMBASSY MONTEVIDEO

TO SECSTATE WASHDC 4081

INFO AMEMBASSY BUENOS AIRES

CONFIDENTIAL MONTEVIDEO 0916

E. O. 11652: GDS

TAGS: ENRG, EAID, BBAK, UY

SUBJECT: SALTO GRANDE

REF: MONTEVIDEO 602

BUENOS AIRES 2033

1. URUGUAYAN ASSOCIATES (ICLA) OF CHAS. T. MAIN, INC. ARE DISTURBED OVER CRITICAL ARTICLES APPEARING IN MONTEVIDEO NEWSPAPERS ON PROCEDURES FOLLOWED BY CTM IN CHOOSING TO NEGOTIATE WITH MAIN THE ENGINEERING CONTRACT FOR SALTO GRANDE. THEY BELIEVE ARTICLES PLANTED BY COMPETITORS ACRES AND HARZA. GIST OF STORIES IS THAT INTER- AMERICAN DEVELOPMENT BANK HAS CRITICIZED CTM PROCEDURES AND HAS ASKED CTM REPRESENTATIVES TO GO TO WASHINGTON TO DISCUSS SITUATION.

2. ICLA DIRECTOR SAID ELEMENT OF TRUTH IN ARTICLES BROUGHT ABOUT BY CANADIAN PRESSURE ON IDB. HE ALLEGED THAT CANADIAN COMMERCIAL COUNSELOR IN BUENOS AIRES HAD PRESENTED LETTER TO ARGENTINE CHAIRMAN OF CTM STATING THAT, IF ACRES REJECTION WAS NOT REVERSED, CANADA WOULD NOT PARTICIPATE IN SUPPLIER CREDITS. ALSO SAID HEAVY PRESSURE BEING EXERTED BY CANADIANS ON IDOCIN WASHINGTON. HE BELIEVED CAMPAIGN TACTICS WERE TO DELAY DECISION UNTIL NEW GOVERNMENT INSTALLED

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IN ARGENTINA WHEN ELEMENTS FRIENDLY TO ACRES WOULD SEEK TO
OBTAIN AWARD OF CONTRACT TO THAT FIRM.

3. DIRECTOR ASKED THAT USG APPLY COUNTER- PRESSURE ON IDB.
HE WAS ADVISED THASUE. THE LINKAGE SEEMS
PARTICULARLY MARGINAL WHEN THE VOTES AND THE DISCLAIMERS,
IN THE BRITISH AND FRENCH CASE, WILL BE SUBMITTED ALMOST
SIMULTANEOUSLY.

3. PLEASE REPORT THE RESULTS OF FURTHER TRIPARTITE DIS-
CUSSION OF THIS MATTER, SO THAT THE DEPARTMENT MAY INSTRUCT

BERN AND GENEVA CONCERNING THE DELIVERY OF THE DISCLAIMER
TEXTS. ROGERS

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*** Current Handling Restrictions *** n/a

*** Current Classification *** CONFIDENTIAL

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 MAR 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973MONTEV00916
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GDS
Errors: n/a
Film Number: n/a
From: MONTEVIDEO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730337/aaaaigjb.tel
Line Count: 82
Locator: TEXT ON-LINE
Office: ACTION ARA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 73 MONTEVIDEO 602, 73 BUENOS AIRES 2033
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 27 SEP 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27-Sep-2001 by rowellE0>; APPROVED <03-Dec-2001 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> jms 971224
Subject: SALTO GRANDE
TAGS: BBAK, EAID, ENRG, UY
To: ARA
BUENOS AIRES
SECSTATE WASHDC
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005